

## Message Text

UNCLASSIFIED

PAGE 01 TEGUCI 01206 042013Z

13

ACTION ARA-10

INFO OCT-01 ISO-00 EB-07 /018 W  
----- 129184

R 041706Z MAR 76  
FM AMEMBASSY TEGUCIGALPA  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 2682

UNCLAS TEGUCIGALPA 1206

E.O. 11652: N/A

TAGS: BEXP, HO

SUBJ: SPECIAL TRADE OPPORTUNITY: LICENSING ARRANGEMENT TO  
MANUFACTURE GAS RANGES FOR U.S. FIRM

1. MR. FERNANDO NARANJO, MANAGER AND PARTNER OF ARTICULOS NACIONALES DE ALUMINIO, S.A. (ANA), APARTADO POSTAL 188, CARRETERA A PUERTO CORTES NO. 165, SAN PEDRO SULA, HONDURAS HAS INDICATED INTEREST IN MANUFACTURING GAS RANGES FOR U.S. FIRM UNDER LICENSING ARRANGEMENT. NEW VENTURE WOULD COVER CENTRAL AMERICA MARKET.

2. ANA WAS ESTABLISHED IN 1961 AS A FACTORY TO MANUFACTURE ALUMINUM KITCHENWARE AND OTHER HOUSEWARES. FIRM PRESENTLY PRODUCES FLOURESCENTLIGHTING FIXTURES, ASSEMBLED GAS RANGES, AND ALUMINUM HOUSEWARES. PRODUCTS ARE SOLD THROUGHOUT HONDURAS AND ARE EXPORTED TO GUATEMALA AND NICARAGUA.

3. FIRM ENJOYS GOOD REPUTATION IN LOCAL BUSINESS AND BANKING CIRCLES. INTERESTED U.S. FIRMS MAY CONTACT ANA DIRECTLY AT ABOVE ADDRESS, FOR FURTHER INFORMATION ON VENTURE.  
SANCHEZ

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 04 MAR 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**Reference:** n/a  
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**Review Comment:** n/a  
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**Review Transfer Date:**  
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**TAGS:** BEXP, HO  
**To:** COM  
**Type:** TE  
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